



Daniel B. Jensen, SIOR

Principal

Real Estate Specialty

Dan Jensen specializes in industrial and medical brokerage and development, both locally and nationally. Dan has been active in real estate since 1985. He is the principal of Kessinger/Hunter who oversees industrial and medical brokerage and development.

Major Transactions/Projects

Development and brokerage services for companies such as:

- Developing, in partnership with Sun Life Financial, a 2.8 million SF logistics park in Olathe, Kansas (three state-of-the-art distribution facilities)
- Sun Life Financial, site selection and development services, and leasing for the largest speculative warehouse ever built in Kansas City (600,000 + SF)
- Appleton Papers nationally resulting in 22 transactions totaling 4,490,424 SF
- Johnson Controls/Schmalbach-Lubeca, 6 transactions totaling 938,558 SF
- Medart, Inc., site selection and development services for a 54,000 SF warehouse/distribution facility
- Diamond Engine, site selection and development services for 48,000 SF
- McCormack-Payton Atlas Van Lines, site selection and development services for 64,000 SF corporate headquarters
- LabOne, site selection & development services for 54 acre, 270,000 SF corporate headquarters & central testing laboratory campus
- KC Industrial, site selection and development services and leasing for 240,000 SF speculative warehouse
- Long Motor Corporation, provided development services for 80,000 SF warehouse expansion
- US Oncology, acquired four sites on which 28,000 SF buildings were developed for cancer treatment centers
- Prairie Star, LLC, site search and development of a 25,000 SF medical facility
- Prairie Star II, site search and development of a 25,000 SF medical facility
- Cargo/Largo, selected to develop their 400,000 SF retail/warehouse facility in Eastern Kansas City
- Cleveland Chiropractic College, site search and acquisition of their new 129,000 SF campus
- Negro Leagues Baseball Museum, project manager for the re-development of the Buck O'Neil Research & Education Center
- Handled the development and leasing of 1.2 million SF in Kansas Commerce Center, a 140-acre master planned business park in Lenexa, Kansas
- Benchmark Furniture, disposition of its 660,000 SF three-building campus
- Great Point Investors, disposition of a 240,000 SF state-of-the-art bulk distribution facility in Lenexa, KS

Industry Achievements

Member of: Society of Industrial & Office Realtors ♦ KC Area Development Council ♦ Economic Development Corporation

Education

Dan graduated from the University of Missouri, Columbia, with a B.S. degree in Business Marketing.

Personal and Community Leadership

Dan is married and has four children

Elder and Chair of the practical services committee of Country Club Christian Church

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